



## Specialty Oncology Network Pharmacy and Dispensing Program

You can generate practice growth and increase convenience for your patients with ION Solutions' Specialty Oncology Network (SON). The number of oral oncology medications and supportive care products continues to grow. Your practice can capture the revenue that is being lost to retail and specialty pharmacies. ION Solutions has a dispensing program that meets the needs of your oncology practice, regardless of size.

ION Solutions' SON will help you recognize additional revenue, improve efficiencies, and advance patient care. With more than 1,300 physicians in more than 200 dispensing sites and 22 pharmacy benefit contracts, ION Solutions' SON is the largest and longest-tenured pharmacy program. Our team of pharmacists and nurses will work with you to determine and implement one of two options:

### Licensed Pharmacy

- Generates revenue
- Saves patients travel time while increasing compliance

Although this option depends on individual state regulations and requires a pharmacist on staff, ION Solutions can help you determine if your practice writes enough prescriptions to support an onsite retail pharmacy.

### Physician Dispensing

- Physicians choose which medications to stock and dispense in the office, without an on-staff pharmacist
- Available in most states. Check your state regulations.

### Both options enable practices to:

- Provide medications under the pharmacy benefit of a patient's insurance
- Forge new avenues for growth while creating a one-stop care environment
- Increase provider visibility

The SON exists to help community oncology practices successfully optimize in-practice dispensing services. In fact, 80 percent of all dispensing oncology practices are part of SON. For more information, please visit [iononline.com](http://iononline.com) or email [SON@iononline.com](mailto:SON@iononline.com).

### Why consider physician dispensing?

- More than 30% of oncology drugs in the pipeline are oral
- It increases patient convenience
- It improves outcomes through better compliance and side effect management
- Insurance companies are driving more items to the pharmacy benefit

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